



OpenSys[▶] is **HIRING!**

Sales Account Executive 🔍

JOB DESCRIPTION

- ▶ **Manage & service** key accounts
- ▶ **Grow OpenSys'** solution and services business
- ▶ **Identify and develop** sales plans for target markets
- ▶ **Build and maintain** good customer relations
- ▶ **To identify opportunities, establish relationships with key decision-makers and successfully drive the sales** process with existing and potential customers

REQUIREMENTS

- ✓ Fresh graduates who possess a university degree preferably in Business, IT and Computer Science are strongly encouraged to apply
- ✓ No experience is required because training will be provided
- ✓ Independent, entrepreneurial and analytical
- ✓ Self-starter, highly motivated, aggressive and results driven
- ✓ Team player with good interpersonal, communication and presentation skills

APPLY NOW!

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