

Job Description: Full time/Part time/ Internship at Asia Deal Hub Pte. Ltd

Asia Deal Hub is a fast-growing tech start-up based in Singapore, with customers and partners across ASEAN, India, and Japan. Leveraging some of the cutting edge technology, Asia Deal hub offers a unified platform for Business to Business Matching Services. ADH has a digital platform and expert network to make B-to-B matching much faster and easier than before. B to B Matching includes M&A, Partner, Marketing, and Fundraise hubs. We are looking for talented people to join our company which is in the hypergrowth phase.

Role/ Responsibilities

- Support of the B to B matching platform- M&A target and Supplier sourcing, the origination of the transaction or trading between buyer and seller
 - Longlist development by using the online search and database
 - Target company web search by using the digital search automation platform
 - Approach to the potential target company (Email/Tel marketing)
- Support of the research for the topic from the client
- Interact with prospects and customers and build a pipeline

Preferable experiences

- Research and consulting background
- Trading business experience
- Digital/Tel marketing experience
- Freshers with excellent academic record from reputed institute(MBA, BE or 4 years degree)

Required skill

- Analytical and problem-solving skills
- Communication and interpersonal skills to develop the user network of ADH
- Web/Market research skills or experiences
- Global database management skill
- Solid Microsoft Office (Word, Excel, PowerPoint, etc.) skills
- Self-motivated

Benefits& Contracts:

- Contracts will be contract base with ADH Singapore office before the local office set up
- Salary will be a fixed monthly salary based on the year of experience and performance bonus
- Attractive Salary, Performance driven Bonus, Medical, etc.
- Flexible working hours
- Start-up culture, excellent learning experience
- High exposure & opportunity to work with the global team, and interact with some of the big companies/prospects

Contracts

- Please submit CV to following email address.
- Attention to: Asia Deal Hub Recruitment Team
- info@asiadealhub.com, emylia@asiadealhub.com