

# INFOKIT



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Career Connect has been established in 2019 as concerted efforts by university management to produce 21<sup>st</sup> century future proof learners with high graduate employability in full-filling the demand of market and industries.

### Vision

Empowering student's talent through innovation.

### Mission

To develop student's talent through a conducive career ecosystem.



## Objectives

- To function as a one-stop Centre for students and industry on career development, industry engagement and activities.
  - To be the focal point for all communication and industry -academia-student engagement.

## **Functions**

- To empower students and graduates to discover their passion, explore their career options, develop their personal career plan, and excel in their career.
- It is set up to ensure the employability of MMU students

# Alumni Engagement, Career and Entrepreneurship Development (ACE) Ecosystem



student discover their individual strengths and weaknesess and career roadmap



Students prepare themselvesfor job markets by upskilling and personal branding



student connect with the

industry through internship,

industry attachment and

job seeking

Permata Dunia excel in their jobs and continuous learning by advancing their academic qualification and other life long learning courses



Permata Dunia reconnect with the existing students by sharing their experience, job offering, upskilling opportunities and etc.



# CAREER CONNECT ECOSYSTEM



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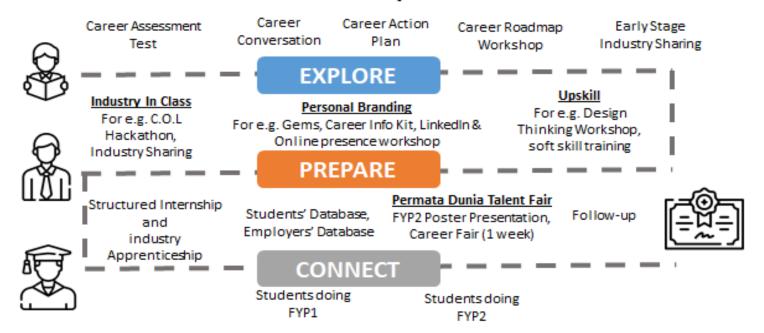
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## **Career Connect Roadmap**

## Career Connect Roadmap



## Career Connect Key Stakeholders



# CURRENT JOB MARKET SCENARIO



## According to Jobstreet.com

- 1. Tech related jobs will be on the rise in years to come
- 2. Flexible work environments will continue to grow
- 3. Companies will adopt more project-based work
- 4. Multi-functional roles will continue to happen

## FINDING YOUR DREAM JOB



- 1. Start to identify, list, and develop your accomplishments
- 2. Building your own recommendations portfolios
- 3. Manage your online reputation
- 4. Creating professional development
- 5. Joining professional organizations
- 6. Reviewing job listings
- 7. Setting aside daily time for job searching



## How to Choose Your Right Career?

- 1. Find more information about your personality
- 2. Identify skills and interests
- 3. What education or training is required?
- 4. What kind of employment prospects are available in this career?
- 5. Will this career fulfill my financial needs?
- 6. Do my primary values align with this career?
- 7. Talk and discuss with professionals in this career
- 8. Do an internship or volunteer work
- 9. Is mobility upwards in the company available or not?
- 10. View it as an investment for yourself



## JOB SEARCH STRATEGIES

- 1. Build strong LinkedIn Profile
- 2. Need to prepare for rejection
- 3. Optimizing Your Resume
- 4. Do mock interviews
- 5. Have a mentor
- 6. Apply as many jobs as possible
- 7. Build more networking
- 8. Identify key growing industries
- 9. Dress for success
- 10. Stay motivated



## Job Hunting Methods



- 1. Job Sites
- 2. Employer's Website
- 3. Social Networking Sites
- 4. Offline Networking
- 5. Newspapers
- 6. Knocking the Employer's Door
- 7. Employment Agencies
- 8. Work for Yourself



## UNIQUE COVER LETTER

## What is a Cover Letter?

1. A one-page summary of who you are. Why you're interested in the job/company and how your skills will benefit that company

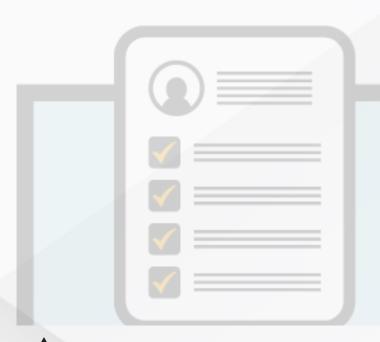
## Types of Cover Letters

- 1. Response to a classified advertisement
- 2. Cold inquiry to a potential employer



## **Cover Letter Rules**

- 1. Address the hiring authority
- 2. Mention the type of job you're applying for
- 3. State important details
- 4. Include highlights of skills and experience
- 5. State why you are suited for the job
- 6. Each letter must be individually typed
- 7. Keep it brief and to the point



## Common Cover Letter Errors

- 1. Address the hiring authority
- 2. Mention the type of job you're applying for
- 3. State important details
- 4. Include highlights of skills and experience
- 5. State why you are suited for the job
- 6. Each letter must be individually typed
- 7. Keep it brief and to the point



## **AWESOME RESUME WRITING**

### The Purpose of the Resume

• To inform the interviewer why you're the BEST person for the job.

### What is a Resume?

 A marketing tool to sell YOU, factual personal profile a proof of suitability and means of getting the interview

## Writing a Winning Resume

• Focus on the needs of the EMPLOYERS, not you or your experience

## Types of Resumes

- 1. The Chronological Resume
- 2. The Functional Resume
- 3. The Chrono-Functional Resume



## JOHN LITTLE

### **Electrical Engineer**

#### **CAREER OBJECTIVE**

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#### **EDUCATION**

2020 MASTERAL DEGREE

BACHELOR DEGREE 2018 BS Electrical Engineering University of Chicago

2014 DIPLOMA

#### **EXPERIENCE**

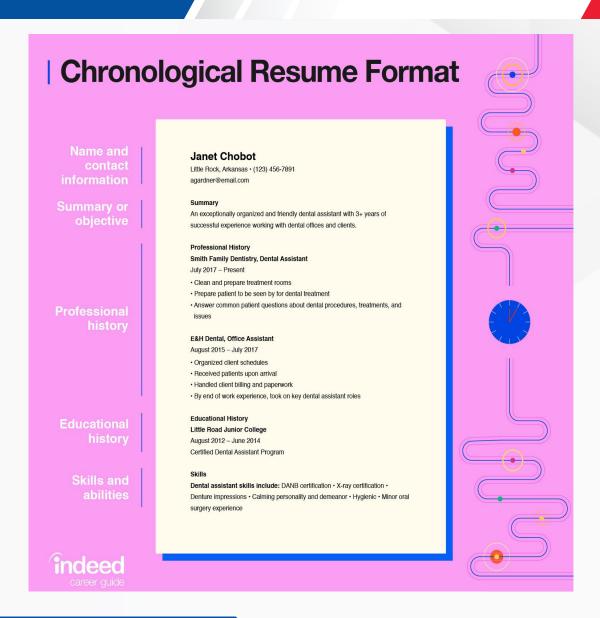
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2020 General Electronics – Intern
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sed do eiusmod tempor incididunt ut labore et.

Seven Electronics - Intern 2020 Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et.

#### **INTERESTS**

Photography Gadgets Online Gaming Cyclina Reading



## The Chronological Resume

 In reverse chronological order – your most recent job/schooling first

### The Functional Resume

 Focuses on skills and talents, de-emphasizing job titles, employer names and dates

### The Chrono-Functional Resume

• Chronologically lists job history and education, while highlighting what makes your qualification especially marketable

## | Functional Resume

Name and contact information

Summary

Skills grouped by theme

> Any relevant professional experience

> > Education

### James Kennedy

555 Cherry Ln Ann Arbor, Michigan 48111-9626 (111) 777-888 jameskennedy@email.com

Customer Service Representative with over three years of experience resolving complex customer inquiries. Passionate about building strong customer relationships, driving brand loyalty, and increasing customer engagement.

#### Area of Experience

Retail Sales, Data Entry, Microsoft Office, Typing, Complaint resolution, Service-based selling, Fluency in French and Spanish

#### Process Streamlining

Created customer service email scripts used across the company to interact with customers. Single-handedly created customer service representative training manual, reducing on-boarding process from 8 to 6 weeks. Reduced average customer representative call time by 90 seconds with intuitive online training

#### Complaint Resolution

Answered an average 50+ calls per day from unsatisfied customers related to delays in shipment, order mistakes and lost orders. Achieved 97% average customer satisfaction rating, surpassing team goal by 12%.

Service-based Selling
Consistently exceeded application targets by 10%+ with innovative up-selling techniques. Pioneered development of improved system for following up with unsatisfied customers, reducing customer churn by 6%.

### Experience

#### Cloud Clearwater, 2017

Customer Service Manager: Managed customer relationships via phone and email to obtain payments, resolve inquiries and up-sell programs.

Customer referral program: Spearheaded project, increasing customer base by 15% in less than 6 months.

#### Tradelot, 2016

Customer Service Representative: Resolved customer inquiries via phone and email, consistently exceeding targets and pioneering processes for better customer satisfaction.

#### Education

#### Coral Springs University, 2009-2013

Bachelor of Science in Business Administration





## **Combination Resume**

Name and information

Summary

abilities

**Professional** experience

Education

Awards

#### Alex Lee

Scranton, Pennsylvania • (123) 456-7891 • alex.lee95@email.com

Summary
A strategically-minded and hard-working sales associate with 2 years of experience increasing sales and increasing brand awareness.

Skills
Sales and marketing skills include: Tableau (intermediate level) Excel (intermediate level) • SalesForce Administration (entry level) • Team player • Hardworking • Creative

- Professional History
  L&O Financial, Sales Associate
  August 2016—Present
   Utilize SalesForce to help manage client accounts
- Learned and used various data analytics tools, including Excel and Tableau, to provide data insights
- Work collaboratively with other associates and managers to create new marketing strategies

- L&O Financial, Infern
  June 2016 August 2016
   Trained on industry financial systems
   Assisted sales teams with day-to-day operations
   Learned skills in sales and developing client relationships
   Accepted as full-time Sales Associate following successful internship

Educational History Pennsylvania State University August 2012 – June 2016 B.A., Communications, 3.95 GPA

Awards Include: Magna Cum Laude, President's Scholarship Award (2014), Academic Honors (2012-2016)

Extracurriculars include: Debate Team Captain (2015), Student Government Treasurer (2013-2014), Habitat for Humanity (2012-2016).



## The Essentials - Writing an Effective Resume

## What to Write

- Contact Information
- Objective Statement
- Skills Summary Keywords
- Work Experience
- Achievement Statements
- Education Summary
- RELEVANT Personal Details

## What Not To Write

- Irrelevant Skills & Experience
- Reasons for leaving previous jobs
- Personal Information
- Redundant Information
- Salary History and desired pay (unless requested)
- Date of Availability (unless requested)





# TOP 10 RESUME TIPS FOR WRITING A GREAT SIMPLE RESUME



Drop your resume to one page



Stay Away from templates



Use A size 10-12 font



Optimize your simple resume's header



Include a professional summary



Outline your achievements



Quantify your accomplishments



400 word limit per page



Use bullet points



Plug in keywords



## TIPS FOR INTERVIEW

- Investigate the industry and company
- Clarify your "offering focuses" and the reasons you need the job
- Expect the interviewer's concerns and reservations
- Plan for common meet questions
- Line up your questions for the interviewer
- Hone, hone, practice
- Score a victory within the to begin with five minutes
- Get on the same side as the interviewer
- Be emphatic and take responsibility for the interview
- Be prepared to handle unlawful and unseemly questions



## What could be an individual?

It is a method of promoting yourself

## How to create your personal brand

- Gather your assets skills, passions, credentials, core values and belief
- Create a brand message
- Make a personality
- Target your audience
- Offer a solution



## Essential Job Interview Grooming Tips For Men & Women



## **MEN**

### **SUIT**

Choose a two-piece matching suit.

Stick with conservative colours:
navy or dark gray. Wool, wool blends,
and other quality fibers are generally best
for suits. A suit does have to be expensive to
look good, but make sure it is tailored to you.

### **SHIRT**

Long-sleeve shirts in white, lights blue, or a conservative pattern.

#### **TIES**

Choose ties made of high quality silk with a slight pop of color. Look at what other men in your industry are wearing.

### **BELT & JEWELRY**

Match your belt to your shoes. Keep any jewelry to a minimum. A classic wristwatch is usually best.

#### **SHOES & SOCKS**

Socks should be mid-calf length in a dark color. The shoes can be leather with laces or slip-on business shoes. It is always important to invest in a good pair of dress shoes

## **WHAT TO WEAR**

TO AN INTERVIEW

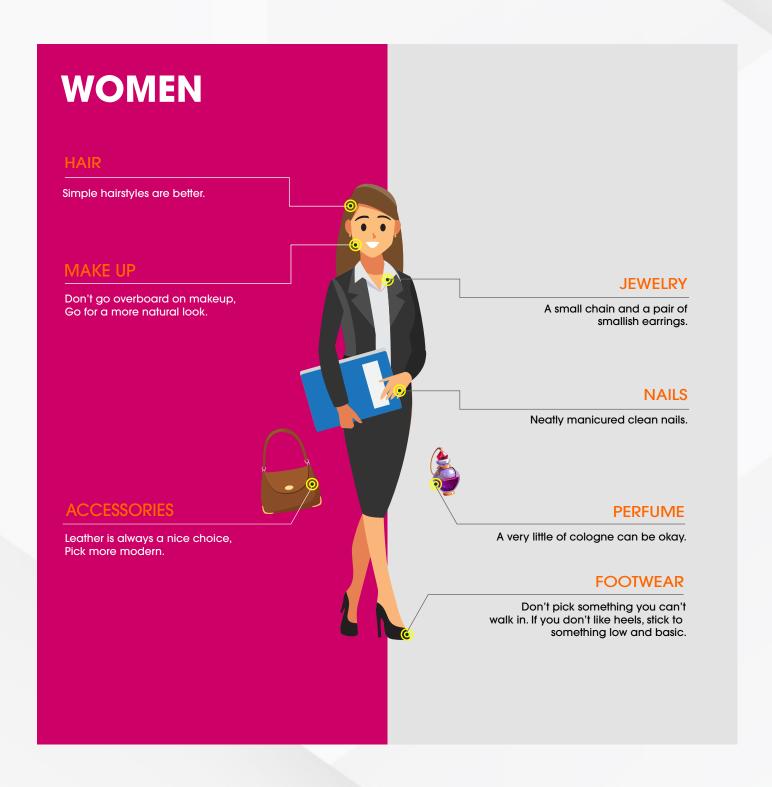
You've spent weeks trying to land that big interview with your dream company and finally you got it. But before you step into that interview, consultthis guide to make the best first impressions possible.

### GROOMING FACIAL HAIR

You should be clean shaven before your interview. If you wear facial hair, make sure it is well-groomed. If you are unsure what facial hair is appropriate, look at other men in your industry.

### NAIL CARE

Every detail counts. For both men and women, clean nails are must



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